

Slide 1

# Get Results, Make Positive Impact

A Results Based Accountability Training & Implementation Support



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Slide 2



**Tell us about you ...**

- Chat out your:
  - Name
  - Affiliation- organization, group, coalition
  - Your Location

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Slide 3

## Connecting Virtually

- Have you downloaded the latest Zoom Client version? If so, you can self select your breakout room later today.
  - [https://zoom.us/download/client\\_4meeting](https://zoom.us/download/client_4meeting)
- If you have signed in using a phone separate from your video, link your phone and video. Hover over the top left corner of your Zoom screen and click on the  icon.
  - Find your participant ID (6-digit number) and #\_\_\_\_\_# into your phone.



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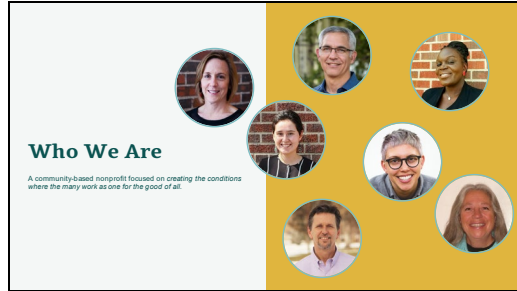
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Slide 4



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Slide 5



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Slide 6



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### Let's Introduce and Discuss

- Your Name
- Your Group/ Organization/ Coalition
- In small groups, respond to:
  - Looking at the data that you gathered, who is being left behind?
  - What are you willing to do, for what is needed to achieve more wellness, thriving, and equity for those being left behind?
- 15 total minutes to make it around the group

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### The Frame: Targeted Universalism

A diagram illustrating Targeted Universalism. It consists of three horizontal rows of diverse human icons. The top row is labeled 'Standard Universalism' and has a yellow background. The middle row is labeled 'Targeted Universalism' and has a blue background. The bottom row is labeled 'Personalized Universalism' and has an orange background. A wheelchair icon is positioned to the left of the middle row, and a handshake icon is positioned to the left of the bottom row.

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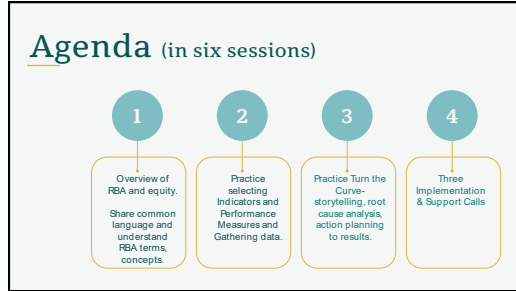
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### Action

**Collaborative Action/Collective Impact**

- A group working towards the same outcome
- Using shared population and performance measures
- To continuously improve practices over time

**Coordinated Action**

- A group working on the same issue,
- Sharing program information/design,
- Align efforts around a similar issue or population

**Individual Action**

- Individual practitioners working on specific issues,
- Collecting qualitative and quantitative data for their individual programs,
- Demonstrate impact with individual programs



Adapted from the Strive Together Partnership

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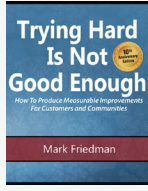
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### RBA: The Basics



**Trying Hard Is Not Good Enough**  
How To Provoke Meaningful Improvement For Customers and Communities  
Mark Friedman

- Disciplined process of moving from desired result to concrete action steps
- Starts with ends and works backwards to means.
- Emphasizes use of data to inform decisions

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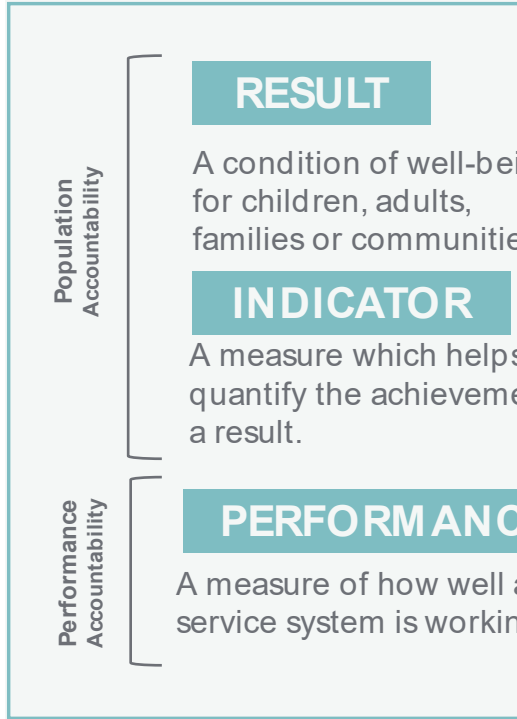
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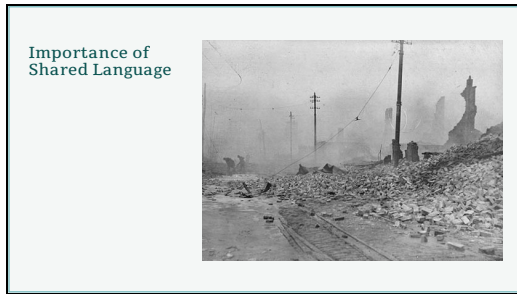
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## Language Discussion

Always go back to the original idea:

Ideas	Group 1	Group 2	Group 3
1. A condition of well-being for children, adults, families and the community.	RESULT	OUTCOME	GOAL

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## Language Discussion

What do you call these ideas in your organization?

What's the idea?	What do you call it?
A statement about the condition of well-being that you are seeking.	Result?
A measure which helps to quantify the achievement of a result.	Indicator?
A quantifiable measure of how well a strategy/agency/system is working.	Performance Measure?

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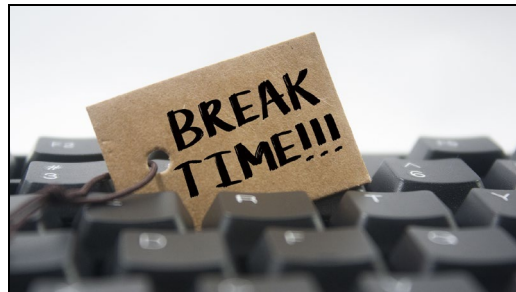
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**2**  
**Population Level  
Accountability**

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**Population & Performance Accountability**

**POPULATION** Accountability  
is about the well-being of  
**WHOLE Populations**  
For Communities – Cities – Counties – States - Nations

**PERFORMANCE** Accountability  
is about the well-being of  
**CLIENT Populations**  
For Programs – Agencies – and Service Systems

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**RESULT**  
A condition of well-being for children, adults, families or communities.

**INDICATOR**  
A measure which helps quantify the achievement of a result.

**PERFORMANCE MEASURE**  
A measure of how well a program, agency or service system is working.

Colorado has a prosperous economy.

Arvada is a safe community.

All Jefferson residents with disabilities are well and thriving.

Employment rates.

Violent crime rates.

Heart disease or Diabetes rates for those with disabilities.

1. How much did we do?  
2. How well did we do it?  
3. Is anyone better off?

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**Key Distinction**

**Results & Indicators**  
are about the **ends** you want to see.

**Performance Measures**  
are about the **means** to get there.

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**Population Level Accountability**

- It's always tempting to go straight to what we think works, but going immediately to action ≠ results
- If we start with the ENDS and THEN focus on the means to get there, we're more likely to achieve our goals.

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**Establishing Population Level Accountability**

**RESULT**  
The first question to ask is  
“**what is the end result you seek?**”

The second question to ask is  
**INDICATOR**  
“**how would you know if you got there?**”

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### Population Accountability

Results	Indicators
Families choose to stay, live and invest in Prowers County	Net migration rate (the rate of people moving into a county subtracted by the number of people moving out of the county)
Children reach their developmental potential and are ready to succeed in school and in life	% of children, Kindergarten – 3 <sup>rd</sup> grade who are reading at grade level
Colorado youth are connected to their community	% of 9 <sup>th</sup> -12 <sup>th</sup> grade students who report participating in any extracurricular activities in school

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### Getting to RESULTS

-  **Is a complete outcome statement.**  
 Example: "All \_\_\_\_\_ (population) in \_\_\_\_\_ (geographic area) are \_\_\_\_\_ (statement of well-being)"
-  **Uses simple and plain language.**  
 Environments impacting Colorado children are safe, stable, and supportive.
-  **Avoids referencing data or improvement needs.**  
 Example to avoid: More families can access affordable housing in Jeffco.
-  **Avoids referencing services (services are a means to your end).**  
 Example to avoid: Elder care centers in Lakewood serve clients effectively.

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### Examples of Results

Early Childhood Colorado Partnership	Larimer County Early Childhood Council	Big Timbers Community Alliance
<ul style="list-style-type: none"> <li>• Young children reach their developmental potential and are ready to succeed in school and in life</li> <li>• Adults are knowledgeable, responsible, and interact effectively on behalf of young children</li> <li>• Environments that impact children are safe, stable, and supportive</li> <li>• Localities and the state attain economic and social benefits by prioritizing children and families</li> </ul>	<ul style="list-style-type: none"> <li>• All children are valued, healthy and thriving</li> </ul>	<ul style="list-style-type: none"> <li>• All Prowers County residents are physically active</li> <li>• All Prowers County residents eat healthy foods</li> <li>• Families choose to stay, live and invest in Prowers County</li> </ul>

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**Practice:  
Result  
Statement**  
10 minutes

- Identify the population(s) you are working to impact
- Work to craft 1-2 Result statements you could potentially use at your organization

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**Pop Quiz!**

1. % of population overweight **INDICATOR**
2. Children are ready for school **RESULT**
3. Number of students in afterschool program **PERFORMANCE MEASURE**
4. % of students graduating high school **INDICATOR**
5. Residents eat healthy foods **RESULT**
6. % who rated a training "excellent" **PERFORMANCE MEASURE**
7. Number of meals served at food bank **PERFORMANCE MEASURE**
8. Children live in safe, stable, and supportive families and communities **RESULT**

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**Language Interpretation Today**

- ISl Translation for Spanish Interpretation
  - Eduardo Kogan
  - Isaac Ibarlucea
- Connections Interpreting for American Sign Language Interpretation
  - Sarah Augenstein
  - Shannon Townsend

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# Get Results, Make Positive Impact

A Results Based Accountability Training & Implementation Support



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**Tell us about you ...**

- Chat out your:
  - Name
  - Affiliation- organization, group, coalition
  - Your Location

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## Purpose



Wellness  
Thriving  
Equity

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Start with an  
Activity 

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Poll: Share what you do...

1. What is the focus of your population, clientele?
2. What issue area do you work in? What problem are you addressing?
3. What is your love language?

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Quick Review 

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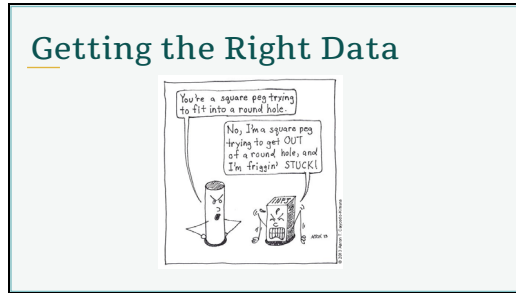
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### Indicators as Vital Signs

- Picture indicators as "vital signs" for communities.
- Are things on track overall? What will tell us if things are off?

An icon of a computer monitor displaying a red line graph, representing vital signs or data indicators.

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### Criteria for Selecting Indicators

Communication Power	• Does the indicator communicate to a broad range of audiences?
Proxy Power	• Does the indicator say something of central importance about the result? • Does it bring along the "data herd"?
Data Power	• Is quality data available on a timely basis?

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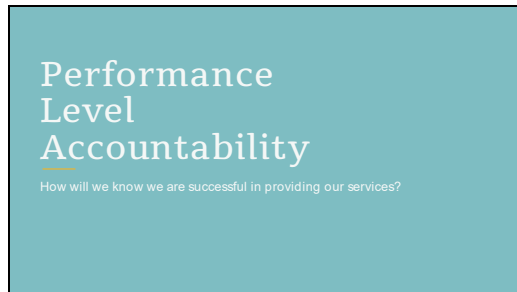


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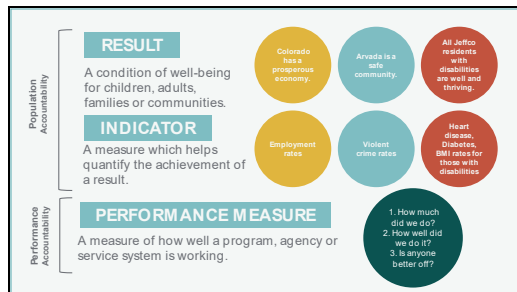


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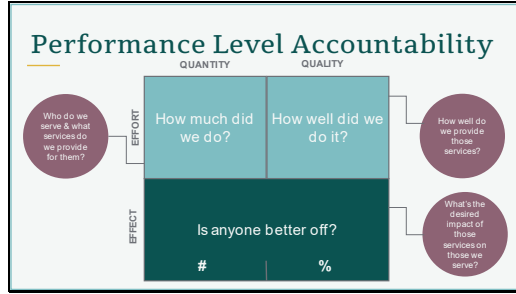


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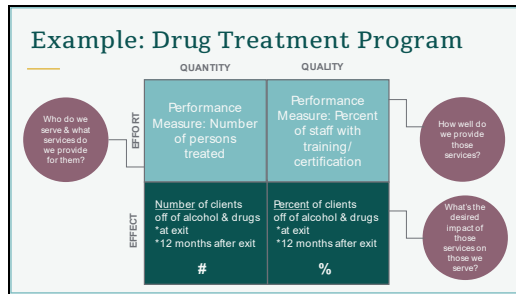
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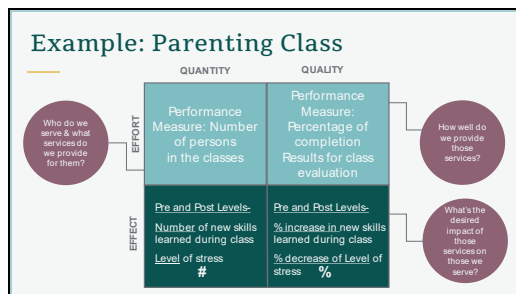
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### Choosing Performance Measures

<b>TACS</b> Timeliness Attendance Client Service Completion Standards	<b>How well did we do it?</b> #/% Common measures e.g. workload ratio, staff turnover rate, % staff fully trained  #/% Activity-specific measures e.g. trainings delivered, standards met
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### Choosing Performance Measures

<b>BACKS</b> Behavior Attitude Circumstances Knowledge Skills	<b>Is Anyone Better Off?</b> #/% Skills/Knowledge Gains #/% Attitude Shifts #/% Behavior Change #/% Circumstance Change
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<b>Practice: Performance Measures</b>  (5 minutes on your own) (Small group debrief-7 minutes)	<ul style="list-style-type: none"><li>• Reflect on your own or with a colleague on where you would "plug" your Performance Measures in on your matrix.</li><li>• Do they fall most heavily in one quadrant?</li><li>• Which of these are you paying the most attention to?</li><li>• What ideas do you have about how to improve?</li></ul>
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## Shared Practice, Questions

- I'm getting this, all clear
- This is starting to make sense, but I need more clarity
- What?

- Let's Practice Together:
  - Choosing Indicators
  - Choosing/ Improving Performance Measures

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## Session Feedback

- Become familiar with the components of an RBA approach:
  - Population-Level Results, Indicators, Performance Measures.
- Understand how your work is connected to and supported by RBA, and AMT
- Support the use of RBA practices and tools in your daily work, as a framework for doing business effectively and a way of being.

Take 2-Minute Survey

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## 5 Turning the Curve

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### Turn the Curve

- Systematic way to determine the best actions to take to make progress toward the end result you seek
- Starts by examining **how you are doing on the end result** you want to see by looking at trend data for the indicator
- Then explore the "**story behind the data?**" What are the key factors supporting or hindering progress? What are the root causes

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### Turn the Curve

- Then asks which **partners** may have a role to play in addressing these root causes and improving progress
- Based on root causes, determine if there's already strategies and practices known to work –or if more research is needed
- Lastly, propose list of strategies, evaluate based on criteria, implement and track progress using performance measures

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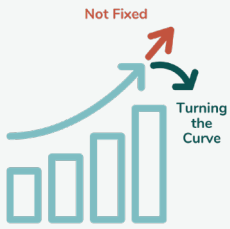
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### Turning the Curve

So you've got a leak...



Not Fixed

Turning the Curve

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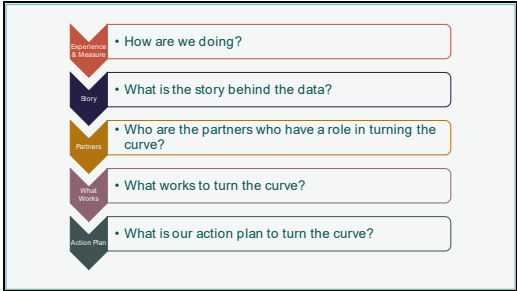
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**Putting it into Practice**

